

Distributorship / Franchise Agreement

Firm / Company Name: _____

Area Applied for

Solar Project	<input type="checkbox"/>	EV Charging Station	<input type="checkbox"/>	Water Infrastructure	<input type="checkbox"/>
Energy Storage	<input type="checkbox"/>	Green Hydrogen	<input type="checkbox"/>	EV	<input type="checkbox"/>
EV Batteries	<input type="checkbox"/>	EV Fleet	<input type="checkbox"/>	Solid waste	<input type="checkbox"/>

Others: _____

A) COMPANY / FIRM DETAILS

Name: _____

Registered Office Address: _____

Communication Address: _____

Telephone / Mobile: _____

Email: _____

Corporate Status (Please Tick) (If Applicable)

Public Limited	<input type="checkbox"/>	Private Limited	<input type="checkbox"/>
Partnership	<input type="checkbox"/>	Individual / Proprietorship	<input type="checkbox"/>

Date of Incorporation: _____

PAN No.: _____

GSTIN No.: _____

Name(s) of the Directors / Partners / Business Owner:

1. _____ 2. _____

3. _____ 4. _____

Authorized Person Name : Mr./ Ms./ Mrs. _____

B) BUSINESS DETAILS

Company Name	Nature of Business (Distributor/ Dealer/ Sub dealer)	Product(s)/ Brand(s)	Turnover

Bank Details:

Name of Bank	Address of Branch	Account No.	IFSC Code

Definition of Distributor:

- A Distributor is one who sells our range of product / projects for Solar Energy / EV Charging station / Battery Management system / Solid waste Management / Energy Storage / EV / Water Harvesting etc., A distributor can get revenue / commissions based on the products / projects cost but cannot be considered an employee of **Greenpill Renewable Energy Pvt Ltd**

Nature of Duties:

- Develop and market base for long- term sources of clients by using referrals, occupational and special – interest groups to compile lists of prospects.
- Approach potential clients by utilizing mailings and phone solicitation , making presentations to groups at company – sponsored gathering, speaking publicly to community groups about financial well being.
- They need not have an exclusive offer or business setup to be our distributor, but they should not deal with any other related company products after becoming our distributor or shall obtain permission to do so from GREPL.

Sales promotion Activates:

- Distributor must work and popularize the brand of our entire products in his area as per the guidance given by the company.
- Distributor should familiarize products & be well equipped to handle customer need.
- Distributor must keep aside sufficient budget every month from the sales made, to meet out expense incurred in his area for sales promotion.
- Distributor must work to promote & popularize Greenpill Live Products and services.
- Products in his location as per the guidance provided by Greenpill Renewable Energy Pvt. Ltd

Operation Details:

- Distributor will be having no restriction on area / territory at the assigned given location & be allowed to secure customers for Greenpill Renewable energy Pvt Ltd products and services.
- Distributor cannot appoint any sub distributor under him, within his allotted area from Greenpill Renewable Energy Pvt. Ltd
- Distributor should always advise the company for new avenues to increase the business in his area.
- Distributor or his Representative will be trained on products knowledge / Marketing.

Support by Greenpill Renewable Energy Pvt. Ltd:

- Greenpill Renewable Energy Pvt. Ltd. Will provide support in terms of Training / Billing / Installation as a study period, which can be extended if required based on mutual consent.
- In case of any corporate order, Greenpill Renewable Energy Pvt. Ltd Will send its seniors to clinch the deal or to make a faster action and distributor will be paid his overriding commission depending on the value of the order.
- Installation support When require would be provided by Greenpill Renewable Energy Pvt. Ltd.
- Service support will be taken care of by Greenpill Renewable Energy Pvt. Ltd.

Responsibilities & Liabilities of the Distributor:

- The Authorized distributor shall adopt all measures to enhance the sale of the company products to achieve/exceed the targets as may be communicated by the company
- The Authorized distributor shall keep the record all sales whether sold on cash or credit basis. The authorized distributor shall also be required to send reports as may be required from time to time by the company.
- The Authorized distributor shall be required to provide adequate after sales service to the company customers. The authorized distributor shall remain responsible to the customers to whom they provided service.
- The Authorized distributor shall make efforts to adhere to business and /or sales and/or performers targets laid out by the company, from time to time, subjects to factors beyond the control of the authorized distributor.
- The Authorized distributor is entitled to appoint salesman, agent etc.in salary. or on commission/incentives basis but with the condition that they shall work stickle within the terms and condition of the company and authorized distributor will be sole responsible for all the cost of salary and commissions /incentive.
- In case of change of place or shift of business location, distributor should not create conflict of business interest to other franchise. Hence should require prior permission to do so.

Other:

- Greenpill Renewable Energy Pvt. Ltd is at liberty to make any change in the distributor area of operation for better business prospect.
- Greenpill Renewable Energy Pvt. Ltd is also at liberty to appoint more than one distributor in a city depending upon the market demand and Business prospects.
- It will be the primary responsibility business prospects and to improve the business in the market.
- Greenpill Renewable of Greenpill Renewable energy Pvt. Ltd and the Distributor to handle /address any repairs or & replacement of product in case of necessity to the satisfaction of customers.
- Any Disputes arising between the distributor and the company will be resolved by the business head of M/S Greenpill Renewable energy Pvt. Ltd
- This agreement can be terminated after 30 day's notice for any reasons as per the termination condition.
- The Authorized Distributor shall at all times , during the continuance of his agreement offer for sale and sell the products of the company and according to the specification supplied by the distributor from time to time, either generally or in any particular case , and shall not make representations or give any warranty in respect of the products other than those contained in the company condition of sale as prevent and operating at the time of the offering for sale or the sale . The distributor shall keep the company indemnified against the losses, damages' or claims that may arise out of any unauthorized representative made by the distributor. The company shall not be responsible for any acts of commission or omission by the distributor, his employees or representatives.
- IPR- Intellectual property Rights- Means Trademark, Patents, copyrights, industrial design, Trade secrets, or such other intellectual property rights, across jurisdictions, whether or not specifically recognized or perfected or registered under applicable laws.

IP Ownership:

- The right(s), titles and interest(s) on each confidential material shall belong to GREPL, No right or license shall be deemed to have been granted on the IPRs vested in a particular confidential material by way of implication, estoppels, or otherwise, unless an express license is granted thereto.

Authorization For:

Franchise Place / Working Area _____ **DIST** _____ **PIN**

Agreement period: _____ **to** _____

List of Documents to be attach with this agreement:

- Company Address Proof
- Business Owner's / Partner's / Director's Address Proof
- PAN Card
- GSTIN Certificate
- Cancel cheque
- Premises Photos & Video

Undertaking:

- I/We have read the eligibility condition as well of Government of Gujarat.
- I hereby declare that all the information provided by me is true and correct. I have not hidden any information that could impact the decision GREPL.
- Kindly sign the duplicate copy of this agreement as a token of your acceptance.
- I do not have any malafide intension nor will do any activity that creates harmful effect to GREPL, if in any such case, it treats as a violation of terms in agreement and breach of agreement and at its behest terminate this agreement with immediate effect.
- Subject to Ahmedabad Jurisdiction.

Name:

Designation:

Date:

Place:

Signature:

Official Seal:

We take the pleasure of welcoming you into the family of Greenpill Renewable Energy Pvt Ltd and wish you all the best in your future business dealing with Greenpill Renewable Energy Pvt Ltd

Thanking you and always assuring you our best of service,

Yours sincerely,

For **Greenpill Renewable Energy Pvt Ltd**

Authorised Signature

Franchise Agreement Financial Structure

PROPOSAL FOR DISTRIBUTORSHIP

A – One time Franchise fee

One time Joining fee	Rs.2,50,000.00
GST @ 18%	Rs. 45,000.00
Total - One Time Franchise Fee (Non-Refundable)	Rs. 2,95,000.00

B – Advance against Material & Products

Material and Product Advance	Rs. 2,50,000.00
GST @ 05%	Rs: 12,500.00
Total - Against Material Advance	Rs: 2,62,500.00

ONE TIME DISTRIBUTOR INVESTMENT BREAKUPS

DESCRIPTION	Benefit	Support	Advantage
One time Joining – Franchise Fee	Greenpill Live	Onsite Service	Online platform
	Digital Connect	Real time support	Unique model
	Web Model	Back end technical support	Online marketing
	App Model	Technical know how	R&D of new product
Revenue Stream: Direct Selling & Commissioning			

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Yours sincerely,

For **Greenpill Renewable Energy Pvt Ltd**